

# The packaged solution enabling plug-and-play B2B exchanges and back-office integration

Electronic exchanges have been significantly boosted by Internet technologies but they still only involve a small portion of companies: most organizations can not afford the cost of buying and implementing EAI type software for connectivity and systems integration, nor do they have the technical resources required to set up and operate such solutions.

## Amalto's goal is to **make B2B connectivity and systems integration as easy as possible for small to large enterprises**.

" 49% of suppliers lack budget, infrastructure or resources to support and sustain electronic enablement initiatives "

Aberdeen Group - "Challenges to supplier enablement" - March 2006

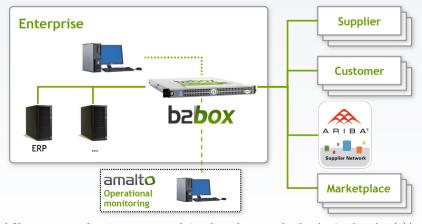
## **Connectivity for all**

The **b2box** is a ready-to-use **B2B** integration solution enabling exchanges of electronic business messages between internal and external information systems.

Preconfigured with the most common formats and protocols, the b2box provides **immediate activation of B2B electronic relationships** and **quick back-office system integration** without internal expertise or dedicated resources. The b2box instantly delivers:

- secured exchanges with trading partners through multiple channels
- routing and integration of business documents
- a full-fledged web console (for maintenance of cross-referencing tables, partner specific mappings, reporting, user management...)
- ready-to-use adapters for leading marketplaces

The b2box can be proposed as a licensed software or as a software appliance, at a **very competitive price**. It can be set up in a matter of days.



**b2box can evolve to accommodate changing needs** thanks to downloadable plug-ins (new trading partners, new business documents, additional protocols, additional back-end integration...)

## **Benefits**

## Instantly connected

- Plug-and-play solution
- Delivered with ready-to-use marketplace adapters
- Specific adapter for back-end integration (plug-in)

## Best priced

- No third-party, proprietary software components
- No license and maintenance costs for OS or database

## Easy to operate / full serviced

- Automated alert system
- Remote administration, management and monitoring
- Integrated business reporting
- Full support by Amalto

## **Evolutionary and flexible**

- Configuration of the b2box to match your organization's needs and budget: formats & protocols, adapters...
- Additional features or adapters (for internal or external system integration) available via downloadable plug-ins

## Leading edge technology

- Native XML storage
- Best-in-class J2EE components
- Fully integrates in a SOA (Service Oriented Architecture)

## Standards-based

- XML Schema for data models
- XSLT for transformations
- Document-literal WSI norm for web services



## **Full service**

Don't bother with connectivity and integration issues, use Amalto services.

## Amalto proposes to provide operational monitoring of your b2box.

- The Amalto support team will receive an email alert for any issue related to the b2box and will:
  - either remotely correct it by itself if possible (for example, in case of a software bug or an obvious temporary loss of connectivity (network issue, target system down...)
  - or inform a contact within your organization with a detailed analysis of the problem, if remote correction by Amalto is not possible (in particular in case of a functional issue, such as a missing cross-reference)

Amalto also provides **mapping services** enabling your organization to establish electronic exchanges with new business partners in a few days.

## Focus on integration

Business documents The b2box is delivered with a standard and complete business documents library (xCBL, cXML, PIDX...)

- Request for Quote and Quote
- Purchase Order (PO) and Change Order (CO)
- PO Response (POR) and CO Response (COR)
- Adv. Shipment Notice (ASN) and Goods Receipt (GR)

## Pre-packaged generic adapters

Customized for specific partners thanks to XSLT mappings

 xCBL over AS2 or https, PIDX over AS2, PIDX - RNIF over https, Edifact / X400, html / SMTP

#### Specific back-end adapters Built according to your back-end system specifications

 Integration with any back-end (SAP, Oracle Application, JD Edwards, PeopleSoft, Sage, legacy system...)

#### Marketplace adapters Enabling immediate exchange of business documents

Ariba Supplier Network (cXML / https)

- Quadrem (xCBL / https)
- Perfect Commerce (xCBL / https)
- Hubwoo (xCBL / https)
- DO2 / Digital Oilfield (PIDX RNIF / https)
- TecCom (TXML / web service)

#### On-demand generic adapters On-demand generic adapters that will be customized for specific business partners thanks to XSLT mappings

- Any on-demand adapter combining a message format and a transport protocols among those:
  - Protocols: web services, http/https, SMTP, POP, FTP, file
  - system, AS1/ AS2, SSH/SFTP, JDBC, X400, JMS
  - Formats: any XML format (xCBL, cXML, PIDX...), EDI X12, Edifact, flat files, binary or encrypted formats

### Web user interface

Ajax-based user interface enabling you to easily administrate and manage your b2box

- Maintenance of generic and specific adapters
- Maintenance of XSLT transformers (mappings for business partners)
- Maintenance of cross-referencing tables (via the web interface or spreadsheet upload)
- Search and display of any business document
- Advanced reporting features (self definition of reports, export to Excel or Calc OpenOffice)
- Users and roles management

#### Plug-ins

Additional plug-ins to enrich your b2box with valuable features

- Generic scheduler (scheduling of any task within the box)
- Advanced PO/CO flip features for creating POR/COR
- Advanced PO, ASN or GR flip features for creating invoices